

*Patricia Ross*  
*Councillor, City of Abbotsford*  
*2324 Midas Street, Abbotsford, BC V2S 4R2*  
[604-853-8906/pross@abbotsford.ca](mailto:pross@abbotsford.ca)

**February 13, 2007**

To Whom It May Concern,

I am pleased to be able to offer this letter of reference for Cindy Harris of Visions By Design Video Productions.

Through my community work, I had already seen evidence of Ms. Harris' excellent work. When the Abbotsford/ Mission Water and Sewer Services commission, of which I am a board member, required a promotional video and power point presentation, I did not hesitate to highly recommend her. Unfortunately, at first the board had chosen a competitor who had done work for them in the past. We quickly became frustrated by his inability to comprehend what it was we wanted and we started to wonder about our own communication skills. The board then agreed to ask Ms. Harris to meet with us. She very quickly understood what we wanted so we agreed to give her the contract. In the end, Ms. Harris not only delivered a wonderful video and power point that perfectly captures our water source and exactly what we'd wanted to convey, but she came in on budget and on time. The whole board expressed their gratitude to me for recommending her, so I feel comfortable in speaking for them that they were very pleased with her work.

Ms. Harris was extremely professional throughout the process. She listened to us express our needs, but also offered excellent suggestions that we hadn't thought of.

As an AMWSS board member, I have been asked to present this video and power point presentation several times so far and what could have been a very boring topic was expressed to me as very interesting and informative.

I do not hesitate to recommend Ms. Harris of Visions By Design Video Productions to any organization as I am completely confident that she will do an outstanding job.

Please contact me at the phone number or email above if you have further questions.

Sincerely,

Patricia Ross  
Councillor, City of Abbotsford, BC